

1 CRITERIA: PPM

FROM	TO	UNIT	POINTS
0	200	ppm	40
201	400	ppm	35
401	600	ppm	30
601	800	ppm	25
801	1.000	ppm	20
1.001	1.200	ppm	15
1.201	1.400	ppm	10
1.401	1.600	ppm	5
1.601	1.000.000	ppm	1

Table 1: Ranking for quality ppm

2 CRITERIA: CUSTOMER DISRUPTIONS AT THE RECEIVING PLANT, STOP SHIPS

INCIDENT AT THE CUSTOMER	POINTS
Without incident at the customer	0
Incident at the customer	-10

Table 1: Ranking for customer incident, due to the supplier

3 CRITERIA: ON TIME DELIVERY PERFORMANCE

FROM	TO	UNIT	POINTS
0	79,99	%	1
80	94,99	%	8
95	100	%	15

Table 3: Ranking for on time delivery performance (on time delivery percentage)

4 CRITERIA: QUANTITY DELIVERY PERFORMANCE

FROM	TO	UNIT	POINTS
0	79,99	%	1
80	94,99	%	3
95	100	%	5

Table 4: Ranking for quantity delivery performance (percentage of exact quantities delivered)

5 CRITERIA: MANAGEMENT SYSTEM CERTIFICATES

MANAGEMENT SYSTEM	POINTS
ISO 9001 + ISO 14001	5
ISO 9001	3
Supplier does not have valid certificates	1

Table 5: Ranking for the validity of certificates of management systems

6 CRITERIA: 8D REPORTING

FROM	TO	UNIT	POINTS
0	79,99	%	1
80	94,99	%	5
95	100	%	10

Table 6: Ranking for 8D reporting (percentage of 8D reports returned in time)

7 CRITERIA: PAYMENT TERMS

FROM	TO	UNIT	POINTS
0	30	day	1
31	60	day	4
61	90	day	7
91	365	day	10

Table 7: Ranking for payment terms

8 CRITERIA: PRICE COMPETITIVENESS

PRICE COMPETITIVENESS	POINTS
By continuous improvement, supplier achieves more competitive prices	10
Supplier is occasionally, at the initiative of the customer willing to accept price reduction	5
Supplier is not focused toward continuous improvement	1

Table 8: Ranking za price competitiveness

9 CRITERIA: TECHNICAL SUPPORT

TECHNICAL SUPPORT	POINTS
Supplier is providing adequate technical support	5
Supplier does not provide sufficient technical support	1

Table 9: Ranking for technical support

10 CRITERIA: PREMIUM FREIGHT

PREMIUM FREIGHT	POINTS
Percentage of premium freight \leq 2 %	0
Percentage of premium freight $>$ 2 %	-5

Table 10: In case of premium freight, negative logistic points are assigned to the supplier according to the table above

The following criteria apply to carriers and service providers (calibration of measuring and testing equipment, sorting, finishing and repair of products)

11 CLASSIFICATION OF SUPPLIER

CLASSIFICATION	STATUS
90 – 100 points	A supplier
80 – 89 points	B supplier
70 – 79 points	C supplier
0 – 69 points	D supplier

Table 11: Classification of supplier according to achieved total points

For the classification of the supplier by status, the same table applies to the suppliers of products.